



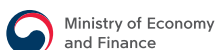
PROGRAM BOOK

5th KOREA-LAC BUSINESS SUMMIT

October 7 (Mon) – 8 (Tue), 2019
Shilla Hotel Seoul



Organized by





5th KOREA-LAC BUSINESS SUMMIT

October 7 (Mon) – 8 (Tue), 2019 | Shilla Hotel Seoul



The Inter-American Development Bank (IDB) works to improve lives in Latin America and the Caribbean. Through financial and technical support for countries working to reduce poverty and inequality, the IDB helps improve health and education, and advance infrastructure. The aim of the Bank is to achieve development in a sustainable, climate-friendly way. With a history dating back to 1959, today the Bank is the leading source of development financing for Latin America and the Caribbean. The IDB provides loans, grants, and technical assistance, and conducts extensive research. The IDB maintains a strong commitment to achieving measurable results and the highest standards of integrity, transparency, and accountability.

The Bank's current focus areas include three development challenges – social inclusion and equality, productivity and innovation, and economic integration – and three cross-cutting issues – gender equality and diversity, climate change and environmental sustainability, and institutional capacity and the rule of law.



The Ministry is committed to developing a strong economy and building growth engines through the concerted efforts of its offices and bureaus. The Ministry works to ensure macroeconomic and financial stability, effective policy coordination, efficient allocation of national resources, fiscal soundness, rational tax policies, and robust international cooperation.

The Ministry of Economy and Finance is responsible for Implementing mid- to long-term national growth strategies, Economic and fiscal policy coordination, Budget planning and the monitoring of budget implementation, Efficiently managing fiscal resources such as tax revenue and public funds while working on government accounting and lottery policies, Overseeing the management of public institutions, Establishing policies regarding international financial markets and financial cooperation, Strengthening economic cooperation with both emerging and advanced economies.

The Export-Import Bank of Korea (Korea Eximbank) was established with aims to facilitate the development of Korea's economy and enhance economic cooperation with foreign countries through the provision of financial supports for export and import transactions, overseas investments projects, and the development of overseas natural resources.

The roles of Korea Eximbank are an ECA (Export Credit Agency) facilitating export transactions, executor of EDCF (Economic Development Cooperation Fund) enhancing cooperative ties with developing countries, and executor of IKCF (Inter-Korean Cooperation Fund) contributing to the foundation for reunification of North and South Korea.

As an ECA and executor of EDCF, Korea Eximbank has been expanding cooperation with Latin America and the Caribbean (LAC) countries. Through EDCF, Korea Eximbank has approved 36 bilateral projects with LAC countries and has supported seven co-financing projects with IDB, with total loan amount of 1,242 million dollars.

Korea Trade-Investment Promotion Agency(KOTRA) was established to contribute to the development of the national economy by performing work such as trade promotion, investment between domestic and foreign companies and support of industrial technology cooperation. With 129 offices located in 84 countries around the world including 12 countries in Latin America, KOTRA serves as a global business platform tailored to meet the needs of foreign buyers, investor and Korean entrepreneurs alike.

KOTRA strives to create new opportunities that further increase the trade and investment partnerships between Korean Small and Medium-sized enterprises(SMEs) and foreign enterprises through various trade promotion services, comprehensive support services for inbound and outbound investment, as well as employment support for a talented global workforce.

The main functions and roles of KOTRA also include Supporting for newly exporting companies, Expanding SMEs business in overseas markets with Business matchmaking, Global Market Information, Economic and Trade Cooperation, SME global business training & attracting foreign professionals, G2G service and Supporting International development cooperation.

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5th KOREA-LAC BUSINESS SUMMIT

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Shilla Hotel Seoul, Korea



5th KOREA-LAC Business Summit 2019

Established jointly by the MOEF, the IDB and KEXIM in 2005, the KOREA-LAC Business Summit has served as a comprehensive platform for promoting a mutually beneficial partnership between Korea and Latin American and Caribbean (LAC) countries.

The 5th KOREA-LAC Business Summit 2019 will bring together ministers and government officials, as well as high-level representatives the private sector, academia and the media from all over LAC and Korea for the discussion and exchange of ideas.

The 5th Korea-LAC Business Summit 2019 is expected to be the world's largest international exchange event between the 26 IDB member countries and Korea. Indeed, it will be a great opportunity for the productive exchange of ideas and information between companies working in trade and investment, transportation and infrastructure, and energy, to name a few. Attendees will benefit from high-caliber networking and an array of thought-provoking business sessions.

Overview

Date	October 7 (Mon) – 8 (Tue), 2019
Venue	Shilla Hotel Seoul
Organized by	Inter-American Development Bank (IDB) Ministry of Economy and Finance (MOEF) The Export-Import Bank of Korea (KEXIM) Korea Trade-Investment Promotion Agency (KOTRA)
Programs	Business Forum 1 on 1 Business Meetings Startup Pitch Day Workshops LAC Investment Opportunities Exhibition

Program at a Glance



October 8 (Tue)

						08:00
		Smart City Technology 08:30-10:30 Topaz (1F) (Yeong Bin Gwan)	Digital Healthcare Technology 08:30-10:30 Lilac (3F)	Agri-Technology 08:30-10:30 Marronnier (3F)	Innovation in Trade Facilitation and Investment Promotion 08:30-10:30 Orchid I+II (3F)	09:00
						10:00
						11:00
						12:00
						13:00
						14:00
						15:00
						16:00
						17:00
						18:00
						19:00
						20:00
						21:00

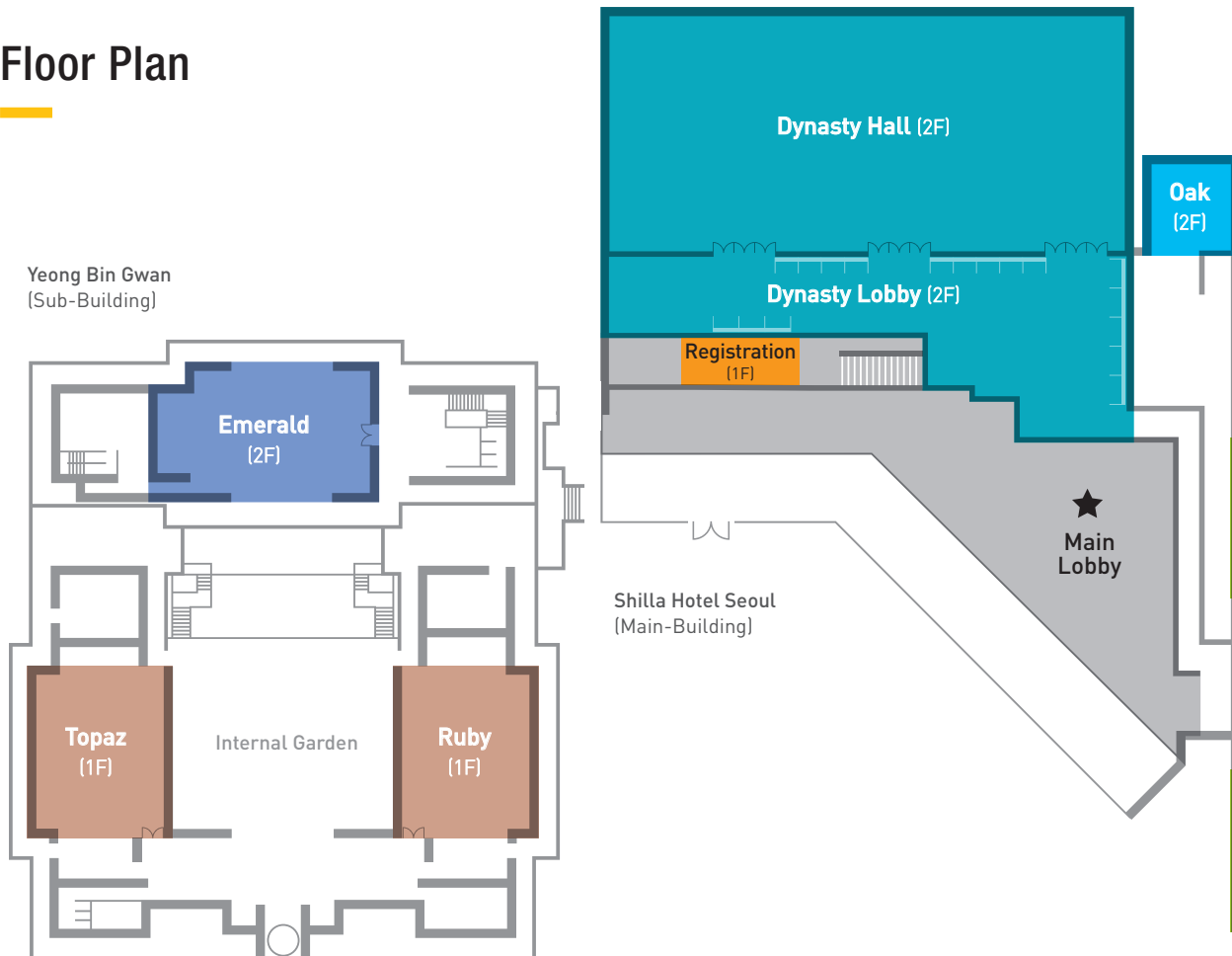
1 on 1 Business Meetings
11:00-17:30
Dynasty Hall (2F)
&
Emerald (2F)
(Yeong Bin Gwan)

Startup Pitch Day
09:00-17:00
Ruby (1F)
(Yeong Bin Gwan)

IDB Technical Cooperation Opportunities
14:00-16:00
Topaz (1F)
(Yeong Bin Gwan)

Farewell Dinner
19:00-21:00
Signiel Seoul
Lotte Tower (76F)

Floor Plan



Yeong Bin Gwan

1F

Ruby

Oct 8 (Tue) | Startup Pitch Day

Topaz

Oct 8 (Tue) | Smart City Technology
IDB Technical Cooperation
Opportunities

2F

Emerald

Oct 7 (Mon) | VIP Business Luncheon *Invited Only

Oct 8 (Tue) | 1 on 1 Business Meetings



Shilla Hotel Seoul

1F

Lobby

Oct 7 (Mon) – 8 (Tue) | Registration Desk

2F

Dynasty Hall

Oct 7 (Mon) | Business Forum / Lunch

Oct 8 (Tue) | 1 on 1 Business Meetings

Dynasty Lobby

Oct 7 (Mon) – 8 (Tue) | LAC Investment Opportunities Exhibition

Oak

Oct 7 (Mon) | Speaker's Lounge

3F

Maple

Oct 7 (Mon) – 8 (Tue) | Secretariat

Marronnier

Oct 8 (Tue) | Agri-Technology

Lilac

Oct 8 (Tue) | Digital Healthcare Technology

Orchid I+II

Oct 8 (Tue) | Innovation in Trade Facilitation and Investment Promotion

5th Korea-LAC Business Forum

October 7 (Mon) | 09:30 - 16:30 | Dynasty Hall I+II (2F)

09:30-09:40

Opening Remarks

Hong Nam-Ki, *Deputy Prime Minister and Minister of Economy and Finance, Korea*

09:40-09:50

Keynote Speech

Luis Alberto Moreno, *President, The Inter-American Development Bank*

10:10-11:10

Plenary Session I

Korea and the IDB: The Experience and a Partnership Model since 2005

Moderator

Jae Sung Kwak, *Professor, Kyung Hee University, Korea*

Panelists

Federico Gutiérrez, *Mayor, City of Medellin, Colombia*

Hoe Jeong Kim, *Deputy Minister International Affairs, Ministry of Economy and Finance, Korea*

Dolores Cortés, *Director, Institutional Relations, Innovation Park of Buenos Aires, Argentina*

Kijoong Kim, *Regional President of LAC,*

Korea Trade-Investment Promotion Agency

Camilo Kejner, *Managing Partner, Angel Ventures, Mexico*

Juan Antonio Ketterer, *Chief, Capital Markets & Financial Institutions Division,
The Inter-American Development Bank*

11:10-11:30

Fireside Chat

Connecting Latin America to Asia: An Entrepreneur's View

Moishe Mana, *Chairman, MANA Group, United States*

Matías Bendersky, *Chief, Resource Mobilization Division, The Inter-American Development Bank*

11:30-12:30

Plenary Session II

Korea and LAC: An Agenda for Prosperity through Trade and Investment

Moderator

Fabrizio Opertti, *Manager, Integration and Trade Sector, The Inter-American Development Bank*

Panelists

José Manuel Restrepo, *Minister of Commerce, Industry and Tourism, Colombia*

Sayuri Bayona Matsuda, *Vice Minister of Foreign Trade, Peru*

Han-Koo Yeo, *Deputy Minister for Trade Negotiations, Ministry of Trade Industry and Energy, Korea*

María Luisa Hayem Brevé, *Minister of Economy, El Salvador*

Mauricio Castillo Arismendi, *CEO, Ingeniería y Construcción Sigdo Koppers Brasil, Brazil*

Yang-Kyoo Ju, *Executive Vice President, SK E&C, Korea*

12:30-14:00 Lunch for Participants [KOR] | Dynasty Hall III (2F)
VIP Business Luncheon *Invited Only | Emerald (2F), Yeong Bin Gwan

14:00-15:00 Plenary Session III
Investment in Infrastructure Services and PPPs for Improving Lives

Moderator

Agustín Aguerre, *Manager, Infrastructure and Energy Sector,
The Inter-American Development Bank*

Panelists

Christy Mastry, *General Manager, Belize Infrastructure Limited, Belize*

Hwan-joon Yang, *Executive Director, Project Finance Group, The Export-Import Bank of Korea*

Rosane Menezes Lohbauer, *Partner, Infrastructure, Regulatory and Public Law, Madrona Advogados, Brazil*

Yong-Jin Yun, *Vice-Chairman, Hydropower, Dohwa Engineering CO., LTD., Korea*

José Luis Domínguez, *Vice Minister of Transport, Chile*

15:00-16:00 Plenary Session IV
Unlocking the Potential of the 4th Industrial Revolution in LAC

Moderator

Byung-Tak Zhang, *Professor, Seoul National University, Korea*

Panelists

Agostinho Almeida, *Director, Center for the Fourth Industrial Revolution in Latin America*

Cristina Martínez, *Director, AI for Good Lab, C Minds, Mexico*

Guillermo Castelli, *CEO, QuadMinds Technologies, Argentina*

Álvaro Ons, *Secretary of Productive Transformation and Competitiveness, Uruguay*

Won-Tae Kim, *CEO, JLK Inspection Inc., Korea*

18:30-21:00 Welcome Banquet | Dynasty Hall I+II (2F)

※ Programs and Panelists are subject to change without notice.

Opening Remarks



Hong Nam-Ki

*Deputy Prime Minister and
Minister of Economy and Finance, Korea*

Keynote Speech



Luis Alberto Moreno

*President,
The Inter-American Development Bank*

Plenary Session I

Korea and the IDB: The Experience and A Partnership Model since 2005

10:10 - 11:10

This year marks the 14th anniversary of Korea's membership to the IDB. Since joining, Korea has been a key partner in the region through the mobilization of multiple trust funds and knowledge sharing programs to facilitate technological innovation, poverty reduction, increasing access to basic infrastructure, and promoting social development. The panel will discuss the impact that Korea has brought to the region and analyze new potential areas of collaboration.

Moderator



Jae Sung Kwak
Professor, Kyung Hee University, Korea

Panelists



Federico Gutiérrez
Mayor, City of Medellín, Colombia



Hoe Jeong Kim
Deputy Minister International Affairs, Ministry of Economy and Finance, Korea



Dolores Cortés
Director, Institutional Relations, Innovation Park of Buenos Aires, Argentina



Kijoong Kim
Regional President of LAC, Korea Trade-Investment Promotion Agency



Camilo Kejner
Managing Partner, Angel Ventures, Mexico



Juan Antonio Ketterer
Chief, Capital Markets & Financial Institutions Division, The Inter-American Development Bank

Fireside Chat Connecting Latin America to Asia: An Entrepreneur's View

11:10 - 11:30

Among other things, Moishe Mana develops real estate but, in his eyes, buildings are just a means to an end. The end? To build THE hub that will connect Latin America to Asia. The approach is fivefold: fashion, art, entertainment, technology, and trade, with business as the connective tissue. An entrepreneur himself, Mr. Mana's vision is a Latin American Silicon Valley, and as Softbank leads the charge for Asian investment in Latin American innovation, the time for Korean stakeholders to make the most of this momentum, is now. Mr. Bendersky and Mr. Mana will discuss what Korea can do to capitalize this opportunity and will explore existing and potential cultural synergies that both regions can leverage to ensure long-term success.



Moishe Mana
Chairman, MANA Group, United States



Matias Bendersky
Chief, Resource Mobilization Division, The Inter-American Development Bank

Plenary Session II

Korea and LAC: An Agenda for Prosperity through Trade and Investment

11:30 - 12:30

Korea was the first East Asian country to seek Free Trade Agreements with LAC partners in the early 2000s, signing FTA with Chile (2004), Peru (2011), Colombia (2013) and Central America (2018). Trade between the two regions experienced a fast and sustained growth, increasing 9.2% per year on average between 2000 and 2018, while Korean investment in the region has expanded sixfold in the last decade alone. This panel will discuss the strategic alliance between Korea and LAC and how to optimize the effect of the FTAs based on the experiences of entrepreneurs and high-level officials from both regions.

Moderator



Fabrizio Operti
*Manager, Integration and Trade Sector,
The Inter-American Development Bank*

Panelists



José Manuel Restrepo
*Minister of Commerce,
Industry and Tourism, Colombia*



Sayuri Bayona Matsuda
*Vice Minister of Foreign Trade,
Peru*



Han-Koo Yeo
*Deputy Minister for Trade Negotiations,
Ministry of Trade Industry and Energy, Korea*



María Luisa Hayem Brevé
*Minister of Economy,
El Salvador*



Mauricio Castillo Arismendi
*CEO, Ingeniería y Construcción Sigdo
Koppers Brasil, Brazil*



Yang-Kyoo Ju
*Executive Vice President,
SK E&C, Korea*

Lunch for Participants (KOR)

12:30 - 14:00 | Dynasty Hall III (2F)

VIP Business Luncheon *Invited Only

12:30 - 14:00 | Emerald (2F), Yeong Bin Gwan

Plenary Session III

Investment in Infrastructure Services and PPPs for Improving Lives

14:00 - 15:00

Latin American and Caribbean countries are actively pursuing to invest in construction, upgrade and maintenance of public infrastructure for economic and social growth and improve public services. In 2018, the LAC region attracted the world's second highest investment in infrastructure from the private sector, which accounts for 16% of the global investment. This panel will analyze Korea-LAC opportunities and cooperation in investment in infrastructure services and innovation, PPPs, and financing options, in strategic sectors such as: smart cities, information and communications technology (ICT), transport, energy, water and sanitation, as well as discussing Korea's overseas experience in developing PPP projects.

Moderator



Agustín Aguerre
Manager, Infrastructure and Energy Sector,
The Inter-American Development Bank

Panelists



Christy Mastry
General Manager,
Belize Infrastructure Limited, Belize



Hwan-joon Yang
Executive Director, Project Finance Group,
The Export-Import Bank of Korea



Rosane Menezes Lohbauer
Partner, Infrastructure, Regulatory and
Public Law, Madrona Advogados, Brazil



Yong-Jin Yun
Vice-Chairman, Hydropower,
Dohwa Engineering CO., LTD., Korea



José Luis Domínguez
Vice Minister of Transport,
Chile

Plenary Session IV

Unlocking the Potential of the 4th Industrial Revolution in LAC

15:00 - 16:00

The advent of the 4th Industrial Revolution is changing how we live. Additionally, E-commerce or the Digital Economy, is enabling entrepreneurs to reach a broader network of customers and access to global value chains. This is especially impactful in LAC as it has one of the highest internet penetration rates in the world, climbing from less than 5% being online in 2000 to 55% in 2017. In this regard, Korea is the first country with 5G phone on the market and keeps promoting laws, systems, and policy reforms so that this new phenomenon becomes a new economic growth engine. Along the same line, LAC should strive to upgrade its regulatory environment, human capital development, and industrial structure. The panel will explore the challenges and opportunities brought about and innovations that can grow our economies, educate our people, and improve the quality of life for everyone.

Moderator



Byung Tak Zhang
Professor, Seoul National University, Korea

Panelists



Agostinho Almeida
Director, Center for the Fourth Industrial
Revolution in Latin America, Colombia



Cristina Martínez
Director, AI for Good Lab, C Minds,
Mexico



Guillermo Castelli
CEO, QuadMinds Technologies,
Argentina



Álvaro Ons
Secretary of Productive Transformation
and Competitiveness, Uruguay



Won-Tae Kim
CEO, JLK Inspection Inc.,
Korea

Startup Pitch Day

October 8 (Tue) | 09:00 - 17:00 | Ruby (1F) | Yeong Bin Gwan

The objective of this event is to establish enduring economic ties between the regions' tech sectors by connecting Korean and LAC entrepreneurs, investors and support institutions (including TPOs and accelerators). The startup from LAC and Korea may share their innovative services and solutions and later have an opportunity to connect as business partners in technology transfer, joint global marketing, marketing barter, creation of joint ventures, among other business links and cooperative endeavors.

Pitch Day

09:00-13:00

Organizer

IDB, Born2Global Centre

Agenda

Opening Remarks

09:00-09:05 **Luis Alberto Moreno**, *President, The Inter-American Development Bank*

Welcoming Remarks

09:05-09:10 **Wonki Min**, *The 2nd Vice Minister, Ministry of Science and ICT*

Startup Pitching

09:10-10:40 Startup Pitching (Round 1) - 12 teams

10:40-11:00 Break

11:00-12:30 Startup Pitching (Round 2) - 12 teams

12:30-12:50 Break

12:50-13:00 Award Ceremony

Matchmaking Meetings

14:00-17:00

Organizer

IDB, Born2Global Centre

Agenda

14:00-17:00 **1:1 Matchmaking Meetings**

Startups from Uruguay, Argentina, Colombia, Korea in technology sectors of smart logistics, health & bio, IoT, cyber security, smart education, satellite, etc.

Workshops

Smart City Technology

08:30-10:30 | Topaz (1F) | Yeong Bin Gwan

Organizer

IDB / Ministry of Land, Infrastructure and Transport of Korea (MOLIT)

Moderator

Sanghun Lee, *Vice-President, Korea Agency for Infrastructure Technology Advancement, Korea*

Panelists

Agustin Aguerre, *Manager of INE, IDB*

Bumhyun Lee, *Senior Researcher, Korea Research Institute for Human Settlements, Korea*

Federico Gutiérrez, *Mayor, City of Medellin, Colombia*

Maria Jaramillo, *Sustainable Urban Planning Manager, Pro-Bogota, Colombia*

Kwang-Bum Lee, *CEO of Data Alliance Co., Korea*

Ka-Yun Jin, *Manager of Smart City Association*

Agenda

Registration

Opening Remarks

09:00-09:10 **Agustin Aguerre**, *Manager of INE, IDB*

Welcoming Remarks

09:10-09:20 **Man-hee Han**, *Former Vice Minister, MOLIT*

Presentation

09:20-09:35 **Smart City Policy and Strategy of Korea**

Bumhyun Lee, *Korea Research Institute for Human Settlement, Korea*

09:35-09:50 **Smart City Strategy of Medellin, Colombia**

Federico Gutiérrez, *Mayor, City of Medellin, Colombia*

09:50-10:05 **Successful Cases of Smart City Solution of Korea**

Ka-yun Jin, *Manager of Smart City Association*

10:05-10:30 **Panel Discussion and Q&A**

Digital Healthcare Technology

08:30-10:30 | Lilac (3F)

Organizer

IDB / Ministry of Health and Welfare (MOHW), Korea Healthcare Industry Development Institute (KHIDI)

Moderator

Jiyoung Yang, *Bureau, Global Healthcare, Korea Healthcare Industry Development Institute, Korea*

Agenda

Registration

Opening Remarks

09:00-09:10 **Hyeosun Kim**, *Director General, MOHW, Korea*

Presentations and Discussion

09:10-10:30 **Liliana Má Cárdenas**, *Director General, Telehealth, Reference and Urgent Care, Ministry of Health, Peru*

Luis Acevedo Arroyave, *Vice Dean, University of Antioquia Hospital, Colombia*

Yumi Oh, *Director, Non-Communicable Disease Prevention Department, Korea Health Promotion Institute, Korea*

Jongsu Han, *Seoul National University Bundang Hospital, Korea*

Workshops

Agri-Technology

08:30-10:30 | Marronnier (3F)

Organizer

IDB (INT) / Ministry of Agriculture, Food and Rural Affairs of Korea (MAFRA)

Moderator

Kun-ho Kim, MAFRA

Agenda

Registration

Opening Remarks

09:00-09:10 **Myongchul Choi**, Director, General Division of Int'l Cooperation, MAFRA

Presentation

09:10-09:30 **Food Market Trend of Korea**

Bong-jun Yoo, Executive Vice-president, Korea Food Industry Association (KFIA), Korea

09:30-09:50 **Current Situation and Opportunities of Agri-Tech in LAC**

Bernardo Guillamon, Manager, Office of Outreach and Partnerships, The Inter-American Development Bank
Lino Baraño, Secretary, Science, Technology and Innovative Production, Argentina

09:50-10:20 **Successful Cases of Agri-tech**

Sun-Young Lee, CEO, Purespace / Freshness Innovation, Korea

Sang-Ho Moon, Global Team Manager, CRK Corporation / Cold Chain, Korea

10:20-10:30 **Q&A**

Innovation in Trade Facilitation and Investment Promotion

08:30-10:30 | Orchid I+II (3F)

Organizer

IDB (INT)

Moderator

IDB

Agenda

Registration

Opening Remarks

09:00-09:10 **Fabrizio Opertti**, Manager, Integration and Trade Sector, The Inter-American Development Bank

Presentation

09:10-09:30 **Internationalization of Startups: New Motor to Create Jobs and Invigorate the Economy**

Marcus Yoon, Director, Born2Global Centre

09:30-09:50 **Custom Modernization Applying New Technologies**

Jung-Sub Yum, Senior Officer, Information Planning Division, Korea Customs Service

09:50-10:10 **How to Streamline Investment Promotion Activities?**

Deok-Rae Jeong, Director, Investment Public Relations Team, Korea Trade-Investment Promotion Agency

10:10-10:30 **Q&A**

IDB Technical Cooperation Opportunities: A Practical Guide for Korean Consultants and Engineering Firms

14:00-16:00 | Topaz (1F) | Yeong Bin Gwan

Organizer

IDB (ORP) / The Export-Import Bank of Korea (KEXIM)

Moderator

KEXIM

Agenda

Opening Remarks

14:00-14:10 **Matías Bendersky**, *Chief, Resource Mobilization Division, The Inter-American Development Bank*

Presentation

14:10-14:30 **Introduction of Korean Trust Funds, Operation Procedures**

Hyun Ik Kim, *Senior Operations Specialist, Grants and Cofinancing Management, The Inter-American Development Bank*

14:30-14:50 **IDB Procurement Policy and Procedures**

Matías Bendersky, *Chief, Resource Mobilization Division, The Inter-American Development Bank*

14:50-15:10 **Practical Guide for the MDB TC Projects**

Jung-soo Yang, *Director, MDB Operations Department, The Export-Import Bank of Korea*

15:10-15:50 **Case-studies for IDB TC Participation and Project Origination**

KEITI (Korea Environmental Industry & Technology Institute)
& Korea Expressway Corporation

15:50-16:00 **Q&A**

LAC Investment Opportunities Exhibition

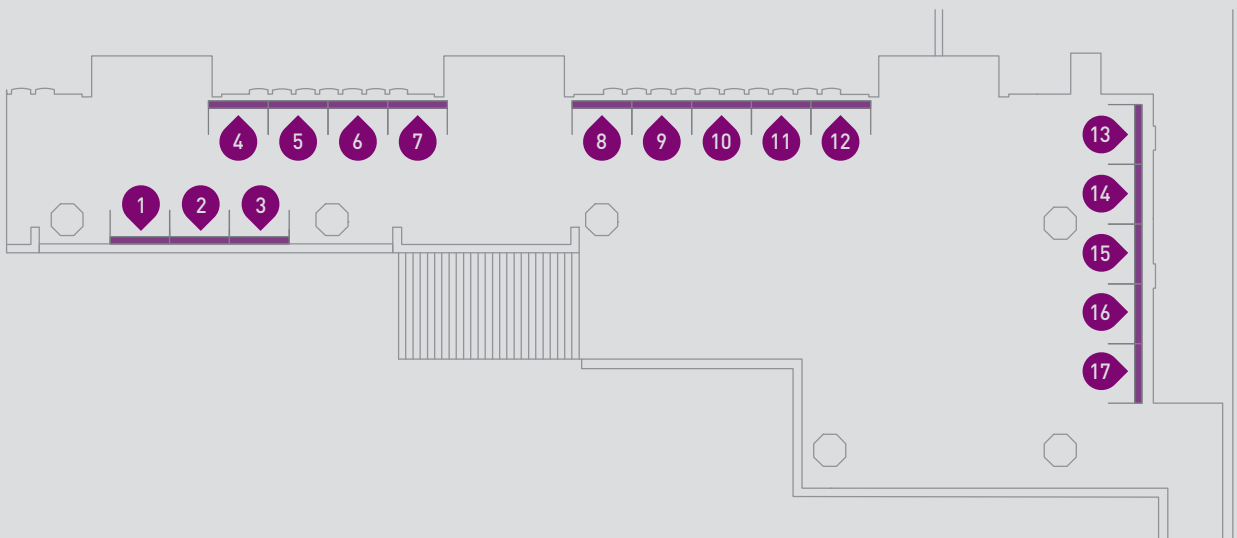
October 7 (Mon), 10:00-18:00

October 8 (Tue), 11:00-17:00

Dynasty Hall Lobby (2F), Shilla Hotel Seoul

Throughout the two days of the Summit, representatives from Investment Promotion Agencies from Latin America and the Caribbean will be available at their respective booths to talk about investment opportunities and existing incentive programs for Korean investors.

Booth Allocation



LAC Investment Promotion Agencies

Booth	Country	Institution	Focal Point
1	Argentina	Agencia Argentina de Inversiones y Comercio Internacional	Lucas Puig E. lpuig@inversionycomercio.org.ar
2	Belize	The Belize Trade and Investment Development Service - Beltraide	Thelma Montero E. thelma@belizeinvest.org.bz debbiec@belizeinvest.org.bz
3	Brazil	Brazilian Trade and Investment Promotion Agency -APEX	Carlos Pan E. carlos.pan@apexbrasil.com.br
4	Chile	InvestChile: Agencia de Promoción de la Inversión Extranjera	Vicente Pinto E. vpinto@investchile.gob.cl
5	Colombia	PROCOLOMBIA	Augusto Castellanos E. aecastellanos@procolombia.co
6	Costa Rica	Promotora del Comercio Exterior de Costa Rica – Procomer	Diana Salazar E. dsalazar@cinde.org
7	Dominican Republic	Center for Exports and Investment of the Dominican Republic - CEI-RD	Nelson Ortega E. nelsonortega@ceird.gob.do
8	Ecuador	Instituto de Promoción de Exportaciones e Inversiones de Ecuador -PROECUADOR	Jorge Gallegos E. jgallegosj@produccion.gob.ec
9	Guatemala	Ministerio de Economía (MINECO)	Jorge Estrada E. jestrada@mineco.gob.gt amorozco@mineco.gob.gt
10	Guyana	Ministry of Business	Alexis Monize E. alexis.monize@goinvest.gov.gy
11	Honduras	ProHonduras	TBC
12	Jamaica	Jamaica Promotions Corporation -JAMPRO	Hodari Stewart E. hstewart@jamprocorp.com
13	Mexico	Secretaría de Economía	Luis Godoy E. luis.godoy@economia.gob.mx
14	Nicaragua	Ministerio de Fomento, Industria y Comercio de Nicaragua – MIFIC	Vanessa Lopez E. vlopez@mific.gob.ni
15	Paraguay	Red de Inversiones y Exportaciones - REDIEX	Jorge Fretes Davalos E. jfretes@rediech.gov.py
16	Peru	PROINVERSIÓN	Erick Garcia E. egarciag@mincetur.gob.pe
17	Uruguay	Uruguay XXI	Juan Sanchez E. jsanchez@uruguayxxi.gub.uy

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